

BARNALI GUPTA

Email: guptab@muohio.edu

Position: Professor and Director of Graduate Studies, Department of Economics

Office: Department of Economics, Miami University, Oxford, OH 45056
Ph: (513) 529-2856; fax: (513) 529-8047

Education: Ph.D. Economics, University of Florida, 1990
M.A. Economics, Delhi School of Economics, Univ. of Delhi, India, 1986
B.A. Economics (honors), Jadavpur University, Calcutta, India, 1983

Professional Experience

Professor, Department of Economics, Miami University (2006-present); Associate Professor, 1998 – 2006; Assistant Professor, 1993 - 98

Lecturer/Visiting Assistant Professor, University of Wisconsin – Milwaukee, 1991 –1993

Assistant Professor, Murray State University, 1990 - 91

Fields of Interest

Microeconomics, Industrial Organization, Game Theory, International Healthcare Systems

Teaching Experience

Undergraduate courses

Principles of Microeconomics, Principles of Macroeconomics, Intermediate Microeconomic Theory, Industrial Organization and Public Policy, International Trade, International Comparisons of Healthcare Systems (honors), Globalization and International Trade in India

Graduate Courses

Statistics for Economists, Advanced Microeconomic Theory, Topics in Microeconomics, Managerial Economics and Strategy

Journal Publications

Sequential Entry and Deterrence with Competitive Spatial Price Discrimination, Economics Letters, 1992, 38, 487 - 490

Competitive Spatial Discrimination with Strictly Convex Production Costs, Regional Science and Urban Economics, 1994, 24, 265-272

Upstream Monopoly, Downstream Competition, and Spatial Price Discrimination (co-authored with A. Kats and D. Pal), Regional Science and Urban Economics, 1994, 24, 529-542

Strategic behavior downstream and the incentive to integrate (co-authored with J. Heywood and D. Pal), International Journal of Industrial Organization, 1995, 13, 327-334

Location Equilibrium for Cournot Oligopoly in Spatially Separated Markets, (co-authored with D. Pal and J. Sarkar), Journal of Regional Science, 1997, 37:2, 195-212

Duopoly, Delivered Pricing and Horizontal Merger (co-authored with J. Heywood and D. Pal), Southern Economic Journal, 1997, 63:3, 585-593

Spatial Cournot Competition and Agglomeration in a Model of Location Choice, (co-authored with D. Pal and J. Sarkar), 1997, Regional Science and Urban Economics, 27:3, 261-282

A Geometric Solution to Cournot Oligopoly with Non-identical Firms (co-authored with D. Pal and J. Sarkar), 1998, Journal of Economic Education, 29:2, 118-126

The Strategic Choice of Location and Transport Mode in a Successive Monopoly Model (co-authored with J. Heywood and D. Pal), 1999, Journal of Regional Science, 39:3, 525-537

Tacit Collusion in a Spatial Model with Delivered Pricing (co-authored with G. Venkatu), The Journal of Economics, 2002, 1, 49-64

Where to Locate in a Circular City? (co-authored with D. Pal, S. Sarkar, C.Ming and Y. Lai), International Journal of Industrial Organization, 2004, 22:6, 759-782

Spatial Cournot Competition in a Circular City with Transport Cost Differentials, Economics Bulletin, 2004, 4:15, 1-6

Product Differentiation and Location Choice in a Spatial Model (co-authored with D. Pal and J. Sarkar) Journal of Regional Science, 2006, 46:2, 313-331

Delivered Pricing, Positive Externalities and Location Choice, Economics Bulletin, 2008, 12:32, 1-6

Working Papers

Optimal Training, Employee Preferences and Moral Hazard (with Arup Bose), Revised October 2009, Under Review

Is Tax Sharing Optimal? An Analysis in a Principal Agent Framework (with Christelle Viauroux) April 2009, Under Review

Privatization in a Two-Sector Model: Does Hierarchy Matter?

Book chapters

Commentary on Regulation and Deregulation in Surface Freight, Airlines and Telecommunications, in Regulatory Reform and Labor Markets, edited by J. Peoples (Kluwer Academic Publishers), 1997, 51-60

Upstream Monopoly, Downstream Competition and Spatial Price Discrimination, *Regional Science and Urban Economics*, (co-authored with A. Kats and D. Pal), 1994, 24, 529-42, reprinted in the volume The Economics of Price Discrimination, edited by George Norman, in The International Library of Critical Writings in Economics, Series Editor: Mark Blaug (Edward Elgar Publishing Limited), 1999

Research grants and awards

FSB Summer faculty research grant: 1997, 1999, 2002, 2004, 2006, 2007

Miami University Summer research grant: 1994, 1995

Summer Scholars Award 1995

Robert Lanzillotti Award (best second year research paper; co-recipient), Department of Economics, University of Florida, 1988

National Merit Scholarship, Delhi School of Economics, University of Delhi, 1984 – 1986

Teaching awards/other recognition

Committee for the Improvement of Instruction (CII) small teaching grant, Miami University, 1997, 2002

FSB Effective Teaching Award nomination, 1997, 1998

Honored Professor, Associate Student Government, 2002-03

Miami University Alumni Association, 2004-05 Effective Educator Award nomination

CELT recognition, Faculty Learning Community on Improving International Business Education: Pacific Rim, 2004-05

Theses Committees

Laura Stevens, 1994 (MA thesis)

Bradley Faris, 1995 (Summer Scholars Program)

Michelle Willcocks, 1996 (Honors Thesis)

Guhan Venkatu, 1996 (Chair, MA thesis)

Jennifer Fuhrman, 1998 (MA thesis)
Adam Schaaf, 2000 (Chair, Honors Thesis)
Lori Wagner, 2000 (Independent Study)
Kary Crassweller, 2002 (Chair, MA thesis)
Brock Simon, 2005 (MA thesis)
Jessica Homan, 2006 (honors thesis)
Matt Krepsik, 2006 (Chair, MA thesis)
Kiran Faryar, 2008 (honors thesis)
Alan Cook, 2008 (honors thesis)
Nadzmin Ahmad-Nazir, 2008 (MA thesis)
Yiyang Liu, 2008 (MA Thesis)
Irina Danaita, 2009 (honors thesis)
Whitney Benson, 2009 (Chair, MA thesis)

Conference presentations and Workshops

Southeastern Economic Theory conference, 1990
Midwest Economic Association meetings, 1991
Southern Economic Association meetings, 1994
Western Economic Association meetings, 1997
Midwest Economic Association meetings, 1997
Western Economic Association meetings, 1998
Managed care and HMOs, organized by the Scripps Gerontology Center, 1998
Learning Technologies Summer Institute, Miami University, 1999
Midwest Economic Association meetings, 2000
Integration across the RTFSB core curriculum, 2002
Showcase on Diversity in the RTFSB curriculum, 2002
Workshop on Managing Inclusion, Marcum Conference Center, Miami University, 2003
Presentation on health care systems in China, Japan and Korea at World Affairs Council, Cincinnati, Ohio, 2004
Workshop on Critical Thinking, Marcum Conference Center, Miami University, 2005
Department of Economics Workshop, Miami University, 2006
Western Economic Association meetings, 2007

Refereeing and other Service to the Profession

International Economic Review, International Journal of Industrial Organization, International Review of Economics and Finance, Journal of Economics, Economics Bulletin, Journal of Economic Education, Journal of Regional Science, Papers in Regional Science, Regional Science and Urban Economics, Southern Economic Journal, Annals of Regional Science, Ford Foundation Pre-doctoral Fellowships panelist, National Research Council

Selected Department Service

Director of Graduate Studies (2009-)
Graduate Studies Committee (1998-00, 2001-present)
Undergraduate Studies Committee (1994 - 1996, 1997-98)
Recruiting Committee (1997-98, 2001-02, 2003-4, 2006-07)
Student Academic Advisor (1994 – 1996, 1998-00, 2001-present)
Ad Hoc Committee on Recruiting and Retention of Faculty (2002-03)
CII Department Teaching Liaison (1996-2000)
Research Committee (1996-97)
Working Papers Coordinator (1996-2000)

University and Division Service

Miami University Rights and Responsibilities Committee (Elected) (2008-)
Miami University Mission Statement Committee (2006-08)
Miami University South Asia Initiative Committee, Chair (2006-07)
Miami University Graduate Council (elected) (2005 - 2008)
Miami University Student Affairs Council, faculty alternate (1999-00, 2002-2007)
Miami University Disciplinary Board (1998-99)
FSB Promotion and Tenure Committee (2007-present)
FSB Teaching Effectiveness Committee (2005- present; Chair: Effective Fall 2009)
FSB MBA Program Development Committee (2004-06; 2009-)
FSB Initiative on India Program Development, (2005-2008)
FSB Diversity Committee (1999-00; liaison 2005-06)
FSB Committee for the Evaluation of Administrators (elected) (2002 – 2005)
FSB Honors Committee (2002-2005)

FSB full time MBA task force (2003-04)

FSB Search Committee for Jack Anderson Chair Professor in Finance (Spring 2004)

FSB Program Development Committee (2001-02)

FSB Undergraduate Studies Committee (1998-99)

Other (selected) service to students

AIIESEC, Chief faculty advisor, (2003-present)

Beta Gamma Sigma, Secretary, 2004-05